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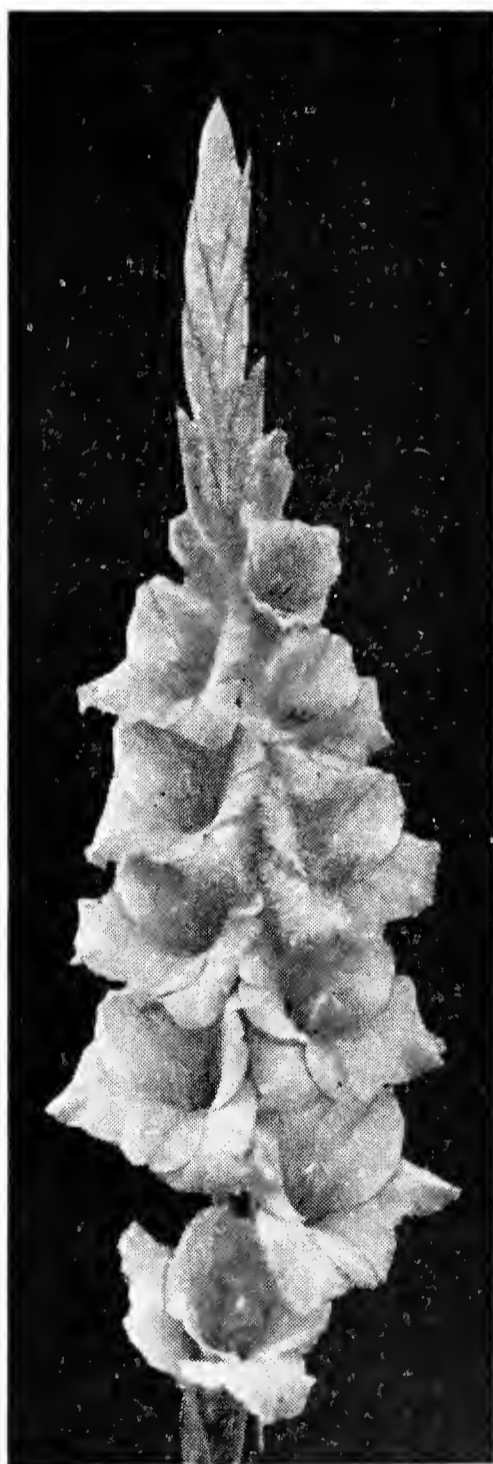
★ FEB 24 1938

U. S. Department of Agriculture.

GLADIOLUS

*From the Home of the
World's Finest Glads*

◆
PRICE
LIST
◆



◆
SEASON
1938
◆

A. J. ANDERSON

WHITE BEAR LAKE - MINNESOTA

GREETINGS

Another year has passed since we had the privilege of sending you our annual catalogue. Our first and foremost thought is to take advantage of this opportunity to thank you all for the liberal support you have given us in the past, for which we are sincerely grateful. Our one regret is that we have been unable to get time to acknowledge the hundreds of letters we have received expressing delight and satisfaction with our way of filling orders. The satisfaction so expressed adds so much to our own happiness. Again we thank you.

NEW VARIETIES

This season we have the pleasure of offering many new and near new varieties of outstanding quality and beauty, in fact, many of the most meritorious introductions up to date.

FOR YOUR CONVENIENCE:

***Latest imported releases.**

****Imported two or more years ago.**

*****Worth while domestic introductions.**

We are starring the latest releases of imported varieties with one star (*); releases of two years ago or more with two stars (**); other really worth while varieties of recent domestic introductions with three stars (***). Please don't misunderstand these stars to indicate a certain rating given to each variety. It is only meant to call your attention to the varieties that we take the most pride in growing and offering to you.

DISCOUNTS

5% on orders of \$ 3.00 to \$10.00.

10% on orders of \$10.00 to \$25.00.

15% on orders of \$25.00 to \$50.00.

20% on orders of \$50.00 and up.

The above discounts are effective on all listings in this catalogue, except "GOLD-EN GODDESS," which is strictly NET.

No discounts offered after April 15th.

OPTIONAL: Customers who prefer EXTRA BULBS in place of cash discount will be treated most liberal.

TERMS

CASH with order to get the benefit of discounts. If not convenient to send full amount on orders over \$5.00, a deposit of 25% will hold early orders till shipping time, balance to be remitted before shipping or sent C. O. D. A little money can be saved by remitting the balance by saving the C. O. D. fees. While not entitled to the Cash Discount on these orders, we will be liberal in overcount or extras in proportion to size of order.

REMITTANCE

Remittance in the form of Postal or Express Money Orders preferred, especially in amounts of less than \$5.00, for larger amounts good personal checks will be acceptable. Postage stamps not accepted. **MINIMUM ORDER \$2.00.**

ORDERS with a deposit can be held until April 1st or later if necessary. Our shipping season generally ends May 1st.

EARLY ORDERS

There are many advantages in ordering early, as our stock is then complete and you can get just what you want. Some scarce varieties may be soon sold out, later on it is well to name a second choice, as we never substitute varieties without being instructed to do so. Most of our customers are agreeable to substitute sizes in same varieties of equal value. If unable to fill an order complete we make refund promptly.

ALL STOCK OFFERED SUBJECT TO PRIOR SALE.

SIZE OF BULBS

In common with most leading growers we offer the bulbs in there sizes: LARGE BULBS, designated in this list with Capital **L**, means bulbs 1 1/4 inches in diameter and larger, which is generally termed as large blooming size. (Some varieties will run greatly oversize or Jumbo bulbs.)

MEDIUM BULBS, designated by **M**, means bulbs 3/4 to 1 1/4 inches in diameter, which are also blooming size but come into bloom later than the large bulbs.

SMALL BULBS, designated by **S**, means bulbs from 1/4 to 3/4 inch in diameter and are intended mainly for growing on. However, if planted early, some of these small bulbs will bloom and make good blooming size for next season's planting.

For best immediate results we recommend the large size.

SECOND CHOICE, PLEASE

Sooner or later, some kinds and sizes of glad bulbs will be sold out. It will save a lot of time and correspondence if you will kindly name a few varieties that we may send in case we are out of any on your order, or say we may send some other size, or if you wish, permit us to send you something good of our own selection. In appreciation of your help, we will slip in a few extra bulbs in your order as our thanks.

BULBLETS

The results with bulblets are more or less uncertain. Some varieties are easy to germinate and grow nearly 100%. Others again, are more difficult to get to grow, and still others seem to be very difficult to start at all, and 10% germination of some varieties is a good percentage. Much depends on weather and moisture conditions. Bulblets need lots of moisture to get well started. We offer bulblets in small quantities in this list, all **selected** for size and soundness to give best results. But we cannot guarantee that they will all grow.

PLEASE NOTE

Bulblets offered in small quantities are all hand selected, but in larger lots they are mixed sizes.

PLEASE NOTICE

In making up an order, kindly mark the size of bulbs plainly with the letters **L** for large, **M** for medium, and **S** for small. It is a great help to us in writing up the order and prevents making of mistakes.

Five bulbs or bulblets may be had at the 10 rate, 25 bulbs or bulblets at the 100 rate. But no single item less than 10c, and no order for less than \$2.00.

EXTRA BULBS WITH YOUR ORDER

When you send us your bulb order, try to think of some friend or neighbor that you think would like to get our catalogue, some one who is interested in growing fine Glads that might become a good customer. Send their names and addresses along with your order. Your co-operation will be appreciated and well rewarded.

TRANSPORTATION

We prepay all shipping charges on all orders from this catalogue for over \$2.00 that are fully paid for. Our choice of Express or Parcel Post as we deem safest. However, state your preference.

REFERENCE: First State Bank, White Bear Lake, Minnesota.

Discounts apply to listing in this catalogue only.

Growers and Dealers who want to buy in larger quantities, send for our wholesale list priced F. O. B. here. It's free for the asking.

GLADIOLUS BULBS

Descriptive List of Choice Varieties and Latest Novelties

These prices include Free Delivery

L-Large; M-Medium; S-Small; Blts.-Bulblets

AFLAME (Hornberger). Large begonia rose red. L. 2 for 12c; 10 for 50c; M. 10 for 30c; Blts. 100 for 25c.

AIDA (Pfitzer). Rich, deep violet-blue. Early. L. 2 for 12c, 10 for 50c; M. 10 for 25c; S. 10 for 15c.

ALBATROSS (Pfitzer). Tall, snow-white, without a trace of any other color, large lily-like flowers. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 100 for 25c.

ALICE** (Douglas). Huge hermosa pink. Rose feather, extra fine, 6 to 8 large flowers open at one time. L. 1 for 20c, 10 for \$1.60; M. 1 for 12c, 10 for \$1.00; S. 10 for 60c.

ALPHEUS** (Errey). Fine salmon, with small scarlet blotch, 8 to 10 flowers open at a time. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c; S. 1 for 10c; Blts. 25 for 40c.

ANGELS' DREAM (Ellis). Beautiful LaFrance pink, medium size flower. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 20c.

APACHE** (Doney). A glad with very unusual color combination of metallic red and orange cromo. A real novelty. L. 1 for 50c, 10 for \$4.00; M. 1 for 30c, 10 for \$2.50.

APRICOT (Mair). Tall, shrimp pink. Many open, beautiful decorative type. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c.

AVE MARIA (Pfitzer). A fresh-toned medium blue that never fails to provide a pleasing contrast to the many warm colored gladioli. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c; S. 10 for 20c; Blts. 100 for 20c.

BAGDAD (Palmer). A magnificent smoky old rose. Very large, late bloomer. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c; Blts. 100 for 25c.

BARON VON WYNBERGEN (Alkemade). Tall, stately. Deep salmon-pink. Very large flower. L. 1 for 20c, 10 for \$1.60; M. 1 for 12c.

BEAT ALL** (Alkemade). Large salmon rose of a satiny gloss. Extra heavy substance. A real beauty, but slow propagator. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20.

BERTY MAIR (Mair). Very beautiful lavender pink. Slightly ruffled. Extra fine. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20.

BERTY SNOW (Mair). Large lavender-mauve pink. Often 8 to 10 flowers open at a time. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 10 for 25c.

BETTY CO-ED (Briggs). Soft, creamy pink. "That schoolgirl complexion." L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c; S. 10 for 15c; Blts. 100 for 40c.

BETTY NUTHALL (Salbach). Large coral to orange pink. A splendid late variety. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

BILL SOWDEN (Fallu). Large, deep red. A great favorite. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 100 for 25c.

BLEEDING HEART (Brown). White, tinted pink with big red blotch. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 15c.

BLONDE** (Gilrey). Choice apricot, shaded peach and cream. Medium, decorative. Extra fine for florist work as well as for home decorations. L. 2 for 16c, 10 for 60c; M. 2 for 10c, 10 for 30c; S. 10 for 15c.

BLUE ADMIRAL*** (Christ). Clear, deep violet blue. Tall and straight. Very fine. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 10 for 60c; Blts. 50 for 50c.

BLUE DANUBE (Pfitzer). Clear shade of light blue. Tall grower. A fine blue. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 60 for 20c.

BLUE PEACOCK*** (Salbach). This is probably the "bluest" gladiolus generally in commerce. Named for the deeper blue blotch overlaid cream which resembles the eye of a peacock feather. L. 1 for 15c, 10 for \$1.20; M. 2 for 16c, 10 for 60c; S. 10 for 40c; Blts. 25 for 65c.

BLUE SCHONHEIT** (Pfitzer). "Blue Beauty" is no doubt one of the finest in the blue class. Large, wide open florets of fine round form. 6 to 8 out of 20 buds open at a time. New. L. 1 for \$1.25; M. 1 for 80c; S. 1 for 50c; Blts. 5 for 50c.

BOB WHITE*** (Zimmer). Large, decorative, waxy, glossy snow-white of good substance with small rose spearhead imbedded deep in the throat. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 50c; S. 10 for 30c; Blts. 50 for 20c.

BRIGHTSIDE (Prestgard). Medium, decorative, outstanding ruffled orange. Near new. L. 2 for 15c, 10 for 60c; M. 3 for 12c, 10 for 35c; S. 10 for 25c; Blts. 100 for 30c.

CAPT. BRANDT** (Douglas). Large scarlet, overlaid with carmine. Tall and fine. A splendid red. L. 1 for 40c, 10 for \$3.20; M. 1 for 25c, 10 for \$2.00; S. 1 for 15c, 10 for \$1.20; Blts. 10 for 40c.

CARA MIA (Miller). Medium, decorative. An early deep shrimp pink. Fine florist's variety. L. 2 for 10c, 10 for 40c; M. 10 for 25c; S. 10 for 15c.

CARMENEA** (Mair). Tyrian rose, blushed carmine, white throat blotch. A great favorite. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 10 for 30c; Blts. 20 for 15c.

CAROLUS CLUSIUS (Velthuys). Deep, rich, shrimp pink. A beautiful early variety. L. 2 for 10c, 10 for 40c; M. 10 for 25c; Blts. 100 for 20c.

CATHERINE COLEMAN (Coleman). Beautiful coral pink. Tall grower, large flower. L. 2 for 12c, 10 for 50c.

CHARMEUSE** (Moir). Large scarlet, with white blotch. A beautiful glad. L. 1 for 15c, 10 for \$1.20; M. 2 for 16c, 10 for 60c; S. 10 for 40c.

CHAS. DICKENS (Pfitzer). The favorite red-purple with long, rangy spike. Finest low priced purple. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

CHAS. LINDBERG*** (Prestgard). Large, pure pink, white throat. Tall and charming. L. 1 for 20c, 10 for \$1.60; M. 1 for 12c, 10 for \$1.00; Blts. 10 for 20c.

COMMANDER KOEHL (Pfitzer). Immense dark scarlet of glowing brilliancy. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c; S. 10 for 15c; Blts. 35 for 15c.

CONSTANCY (Arenius). Rosy lavender. Large flowers on well set spike. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

All Stock Offered Subject to Prior Sale.

CORONATION (Palmer). Beautiful salmon pink, shading to cream throat. L. 2 for 14c, 10 for 60c; M. 3 for 10c, 10 for 30c; S. 10 for 15c.

CRINKLES (Kunderd). Intensely ruffled, deep rose pink. An old variety that is a great favorite. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

D. A. HAY** (Whiteley). Beautiful light pink, with creamy white throat. Many championships to its credit in New Zealand. L. 1 for 15c, 10 for \$1.20; M. 2 for 16c, 10 for 60c; S. 10 for 40c; Blts. 30 for 15c.

DIRECTOR (Crow). Deep mauve pink, with deeper rich blotch. Flowers large on tall, fine spike. Very attractive. L. 1 for 20c, 10 for \$1.60; M. 1 for 12c, 10 for \$1.00; S. 10 for 60c; Blts. 50 for 20c.

DOROTHY DELL (Carpenter). Chrome-orange, blending to a lighter throat. Strong grower and very beautiful. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

DREAM O' BEAUTY (Zimmer). Large rose red. Very popular. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

DR. DURR (Pfitzer). One of the best earlies. Large, creamy white flowers on a well set, straight spike. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

DR. F. E. BENNETT (Diener). Bright scarlet. Many well placed flowers open at one time. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

DR. GLADYS MONTGOMERY (Whiteley). Deep lavender, many well ruffled flowers open at one time. L. 1 for 20c, 10 for \$1.60; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 10 for 15c.

DR. MOODY (Kinyon). Large lavender. Early bloomer. Strong grower. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

DR. NELSON SHOOK (Kunderd). Deep rich Tyrian rose. Well ruffled. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

EARLY PEACH (Pruitt). An early peach red, blending to lighter throat, new. Strong grower. L. 1 for 15c, 10 for \$1.20; M. 1 for 12c, 10 for \$1.00; S. 1 for 10c, 10 for 80c; Blts. 25 for 20c.

EDITH MASON (Vaughan). Delicate pink, extra fine. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c; S. 10 for 20c; Blts. 50 for 15c.

EDITH ROBSON** (Brown). Peach pink, with crimson blotch, up to 10 and 12 flowers open at a time. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c; S. 10 for 20c; Blts. 50 for 20c.

ELIZABETH SWARTLEY (Swartley). Salmon pink, white throat. Many flowers and buds on a straight, tall spike. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 15c; Blts. 100 for 25c.

EMMA (Velthuys). Deep rose pink, deeper velvety blotch. A real showy variety. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c.

ERICA MORINI (Pfitzer). A most distinctive scarlet, resembling Pfitzer's Triumph in color, but produces a superior spike and is earlier. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; Blts. 20 for 15c.

EUREKA (Brown). Large salmon pink, petals deeper shade at tips. Red throat blotch. Strong grower. A splendid variety. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c.

FLAMING METEOR*** (Mitsch). A giant among glads. Very large brilliant red. Strong grower, one of the best. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 50c; S. 2 for 10c, 10 for 30c.

FLAMING SWORD (Krelage). A real early vermillion red. Many medium size flowers open at a time, making a long ribbon of color. L. 2 for 10c, 10 for 40c; M. 10 for 25c; S. 10 for 15c.

Transportation Prepaid.

FRANK J. McCOY (Briggs). Immense, tall, strong spike, well set with large, pure pink flowers. Very good. L. 1 for 12c, 10 for \$1.00; M. 2 for 12c, 10 for 50c; S. 10 for 30c; Blts. 25 for 15c.

FRANK M. SHICK (Salbach). Clear geranium pink. Medium, decorative. Splendid all around glad. L. 2 for 10c, 10 for 40c; M. 10 for 25c.

GATE OF HEAVEN (Pfitzer). Rich, deep, large flowered yellow. Good substance. Nicely ruffled. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 60c; S. 2 for 10c, 10 for 40c; Blts. 25 for 15c.

GAY HUSSAR (Salbach). Orange-red, shading to strawberry pink. Very attractive. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

GEORGE ARENDS (Pfitzer). Fine salmon pink. Long spike. Quite early. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

GEORGE MEGERNEY (Whiteley). Bright rose-red, cream throat with maroon blotch. Very showy. L. 1 for 20c, 10 for \$1.60; M. 1 for 12c, 10 for \$1.00.

GERTRUDE SWENSON** (Swenson). Perfect placement, tall and straight, with 10 or more florets open at once. Color, bright rosy mauve with small white blotch on lower petals. L. 1 for 35c, 10 for \$3.00; M. 1 for 25c, 10 for \$2.25; S. 1 for 20c, 10 for \$1.80; Blts. 25 for \$1.00.

GLADDIE BOY (Bill). Beautiful grenadine pink with deep yellow throat. Nicely ruffled. The best early pink we know. L. 2 for 12c, 10 for 50c; M. 10 for 30c.

GLADNESS** (Frietsch). A clear, bright orange scarlet. Self color. Good size. Well formed spike. Very heat resistant. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 10 for 80c; Blts. 20 for 50c.

GLORIANA (Betscher). Most beautiful golden salmon shading to yellow throat. Excellent for vase or basket. L. 2 for 10c, 10 for 50c; M. 3 for 12c, 10 for 25c.

GOLD EAGLE (Austin). Extra early yellow of medium size. Makes good spikes even from medium bulbs. L. 2 for 10c, 10 for 40c; M. 10 for 25c.

GOLDEN AMBER (Salbach). Deep, rich amber yellow. Small, decorative. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

GOLDEN CHIMES (Ellis). Very nice, soft yellow. Good spike and beautifully ruffled. L. 2 for 16c, 10 for 60c; M. 1 for 10c, 10 for 40c.

GOLDEN DREAM (Groff). An extremely tall, rich, pure yellow. Very good. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

GOLDEN GODDESS*** (Salbach). The first patented gladiolus. 9 to 12 of the twenty or more buds open at one time in a deep, rich, golden yellow color. The placement is usually perfect. The spike is exceptionally straight. We do not hesitate to recommend it most highly. L. 1 for 35c, 3 for \$1.00, 12 for \$3.50. No other size or bulblets sold this year. No discounts from these prices.

GREEN LIGHT** (Pfitzer). The especial charm of this variety arises from the peculiar greenish gloss which overlays the milky-white of the large, well formed, slightly ruffled florets. A mid-season variety, possessing the points necessary to make it first class for exhibition, as well as a great novelty for the home garden. New. L. 1 for \$2.00; M. 1 for \$1.50.

GYPSY GIRL*** (Carpenter). Extra early, large scarlet with light yellow blotch. Tall and straight. Very fine. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; Blts. 25 for 40c.

You, Too, Will Prefer Anderson's Gladiolus.

HEALSVILLE GLORY** (Brown). A very nice dark wine color, deeper throat. Many flowers open. In a class by itself. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 15 for 25c.

HEILIGTUM** (Pfitzer). Color, alabaster white with greenish throat. Florets of fine form and extra large size. Strong grower. Long, strong, straight, well set spike, carrying up to 20 buds, of which 6 to 7 open at a time. (New). L. 1 for \$2.00; Blts. 1 for 25c.

HERITAGE*** (Ristow). Pure pink of unusually fresh tone with snow-white throat and mid-ribs. Can be grown to unbelievable large size. First class exhibition variety. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 30 for 25c.

HINEMOA** (Doney). Probably the most unique novelty in its class. The color is deep rose, flecked dark red with a prominent, clear cream blotch in the throat. Very outstanding. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c.

ISOLA BELLA* (Pfitzer). Color, wonderful cattleya pink with a soft lilac hue. The wide open florets of good substance are well placed on a tall spike carrying 8 to 10 flowers open at a time. The petals are slightly ruffled and even in the bud stage show the beautiful color. Strong and healthy grower. (New). L. 1 for \$1.25; M. 1 for 75c; S. 1 for 50c; Blts. 2 for 25c.

JANET (Crow). Smoky peach pink, nicely ruffled and very attractive. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c; S. 10 for 15c; Blts. 30 for 15c.

JAN VAN WERTH (Gretz). Large, mid-season lavender. Very good. L. 1 for 20c, 10 for \$1.60; M. 1 for 12c, 10 for \$1.00; S. 2 for 12c, 10 for 50c.

JEANETTE (Whiteley). Pale yellow, self color, medium size, nicely ruffled. Many open. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c.

JEAN PHYLLIS (Carpenter). Large LaFrance pink, sulphur yellow throat. A real beauty. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c.

JOHN RAMSEY** (Mair). Deep salmon rose, flaked deeper, long spike, opening 10 or more flowers at one time. Splendid exhibition variety. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 12c, 10 for 50c; Blts. 20 for 15c.

JOHN S. BACH** (Pfitzer). This gladiolus is an exquisite, very early flowering exhibition variety. Color, fine orange salmon (light red), somewhat lighter in the throat, with white median on each petal which helps to beautify the appearance of the flower. A strong grower with twelve 5½-inch flowers open at one time not unusual. (Near new). L. 1 for 20c, 10 for \$1.60; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 25 for 25c.

JONKHEER VAN TETS (Pfitzer). Grand, immense white. L. 1 for 12c, 10 for \$1.00; M. 2 for 14c, 10 for 60c.

JOSEPH HAYDN* (Pfitzer). Color, a light heliotrope violet, with effective dark violet blotches on the lower petals. The large florets which are wide open and of heavy substance are well placed on perfectly straight, slender stems. Joseph Haydn is a first class mid-season exhibition variety and one which will prove a sensation in every garden. (New). L. 1 for \$7.00; M. 1 for \$4.50; Blts. 1 for 80c.

KING ARTHUR (Arenius). A refined, rich, ruffled lavender. One of the best new varieties in this color. L. 1 for 12c, 10 for \$1.00; M. 2 for 14c, 10 for 60c; S. 10 for 40c; Blts. 50 for 20c.

KING GEORGE** (Mair). Deep red, attractive creamy white throat. A great favorite. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c.

Our Quality and Service Are Unsurpassed.

LA FIESTA*** (Salbach). Very tall, unusual shade of clear bright orange that does not fade. The most beautiful in this color. (New). L. 1 for 50c, 10 for \$4.00; M. 1 for 35c, 10 for \$2.50; S. 1 for 20c, 10 for \$1.50; Blts. 25 for 50c.

LA PALOMA (Dusinberre). Vivid orange, tall grower. Quite early. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c.

LADY LORENE (Ellis). Exquisite pink with yellow throat. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c; S. 10 for 15c.

LADY LOVE (Roozen). Very large pink, deeper throat, wide open, large flowers, extra fine. L. 1 for 12c, 10 for \$1.00; M. 2 for 14c, 10 for 60c.

LAVINIA*** (Prestgard). Large decorative, rich medium deep pink of lustrous heavy substance, with a beautiful orchid-like throat marking. Opens five enormous slightly ruffled florets at one time. Probably the finest of many good varieties from this originator. (Near new). L. 1 for 40c, 10 for \$3.20; M. 1 for 30c, 10 for \$2.40; S. 1 for 20c, 10 for \$1.60; Blts. 10 for 30c, 100 for \$2.00.

LIGHTHOUSE** (Gilrey). Orange flame, flaked steel blue, cream lip. Very unusual. L. 1 for 15c, 10 for \$1.20; M. 1 for 10, 10 for 80c.

LITTLEJOHN (Stevens). Ruffled deep rose pink. Tall and straight. L. 2 for 12c, 10 for 50c; M. 10 for 30c.

LOUIS D'OR** (Pfitzer). Color, bronzy yellow with apricot shade. The five or six wide opened well faced florets are standing on a strong, straight slender spike. An excellent exhibition and cut flower variety. (Near new). L. 1 for 30c; M. 1 for 20c; S. 1 for 10c; Blts. 10 for 30c.

LOYALTY (Austin). Excellent deep yellow, late bloomer. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c.

LUCIFER** (Errey). Bright orange, amaranth crimson blotch, up to 10 flowers open at one time. Fine exhibition and real showy in the garden. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 40 for 15c.

MAID OF ORLEANS (Pfitzer). A very large, creamy white of splendid substance. Tall, straight spike. One of the best new whites. In great demand. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c; S. 10 for 18c; Blts. 35 for 15c.

MAMMOTH WHITE (Pfitzer). One of the very largest pure white. Well named. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c; S. 10 for 15c.

MAORILAND (Whiteley). A fine, smoky old rose, deeper at edges, striped steel blue, with cream throat blotch. L. 1 for 16c, 10 for \$1.40; M. 1 for 10c, 10 for 80c; S. 10 for 50c; Blts. 30 for 20c.

MARGARET FULTON (Ogrodnichek). Coral pink, shaded lighter in throat. Very good. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 15c; Blts. 100 for 25c.

MARION LOUISE (Carpenter). Clear white with a touch of cream in throat. L. 1 for 20c, 10 for \$1.60.

MARMORA (Errey). Immense grayish lavender with petunia purple blotch. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c.

MARNIA (Kemp). A rich, brilliant orange, late bloomer. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c.

MARY ELIZABETH (Stevens). Fine white with yellow throat. Eight or more well ruffled flowers open at one time. Very beautiful. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 20c.

Our Satisfied and Enthusiastic Customers Are Many.

MARY JANE (Kunderd). Silvery pink, with light lavender sheen. L. 2 for 12c, 10 for 50c; M. 4 for 12c, 10 for 25c; S. 10 for 15c.

MAX REEGER** (Pfitzer). A light lavender blue with darker throat markings. Very graceful and attractive in appearance, and doubtless one of the best in its color class. (Near new). L. 1 for 25c; M. 1 for 15c; S. 1 for 10c; Blts. 15 for 25c.

MERCHAUM* (Pfitzer). Color, a light ochre overlaid reddish orange, which is very distinctive. The florets, opening 5 to 6 at a time, are large, slightly ruffled, and well placed on very long stem. An early mid-season variety belonging to the orange colored section which will be in great demand. (New). L. 1 for \$3.00; M. 1 for \$2.00; S. 1 for \$1.00; Blts. 1 for 30c.

MILADY IMOGENE (Austin). This small, decorative is a pure white. Indispensable for first class floral work on account of its size, purity of color, perfect built spike and all around usefulness. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

MILDRED LOUISE*** (Wentworth). The color, a warm salmon pink, is delightful. The spike and flowers become very large, but retain their grace and beauty in spite of that fact. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

MILFORD** (Rides). Soft, delicate blue violet, slightly darker to edge, but without any markings in throat. Tall and straight. About nine open. (New). L. 1 for 30c; M. 1 for 20c; S. 2 for 25c; Blts. 20 for 25c.

MINUET (Coleman). Very fine lavender. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

MISS ALAMEDA (Salbach). A deep salmon pink, set off so well by the distinctive carmine blotch which is in perfect harmony with the predominating color of the flower. Six or more of the large florets open at once. The spike carries 18 or more buds and blooms. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 55c; S. 2 for 10c, 10 for 40c; Blts. 25 for 15c.

MISS GLADYS CLARK (Carpenter). Eosine pink, tall, straight spike. Very fine. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 30 for 20c.

MISS MARION*** (Zimmer-Fischer). The clearest lavender, cream throat. Medium size flowers with about 8 open at the time out of 20 buds. L. 1 for \$1.25; M. 1 for 75c; S. 1 for 50c; Blts. 8 for \$1.00.

MISS NEW ZEALAND** (Julyan). Large flower, color, dark apricot salmon with throat the color of a ripe peach. L. 1 for 40c; M. 1 for 30c; S. 1 for 20c; Blts. 2 for 10c.

MOORISH KING (Pfitzer). Deep, rich, velvet red, almost black. Heavy texture. Always scarce. L. 1 for 25c; M. 1 for 15c.

MOTHER MACHREE (Stevens). Soft, smoky lavender, orange and gold. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

MOROCCO (Pfitzer). Very dark maroon, bud nearly black. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 20c.

MR. FREDERICK CHRIST*** (Diener). Wonderful combination of LaFrance pink and yellow, stock scarce. L. 1 for 25c; M. 1 for 15c; S. 1 for 10c.

MR. W. H. PHIPPS (Diener). Large pink. A popular late variety. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

MR. WM. CUTHBERTSON (Mair). Cherry rose, white center, intensely ruffled. A very beautiful variety. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 20c.

MRS. E. J. HEATON (Heaton). Deep salmon pink with cream throat, many large flowers open at a time on a tall, strong, straight spike. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 10 for 25c; Blts. 10 for 10c.

Prices Are for Prepaid Delivery

MRS. E. R. McMANUS*** (Prestgard). A cory-
phee pink, self-color of heavy substance and waxy
sheen. Extremely beautiful when well grown. (Near
new). L. 1 for 40c; M. 1 for 30c; S. 1 for 20c;
Blts. 10 for 30c.

MRS. F. C. HORNBERGER (Hornberger). Pure
white, flowers well set on a tall spike, late bloomer,
extra fine when well grown. L. 2 for 12c, 10 for
50c; M. 3 for 10c, 10 for 25c.

MRS. G. WADE** (Whiteley). A fine, light yel-
low, many nicely ruffled flowers open. Early bloom-
er. (Near new). L. 1 for 25c; M. 1 for 15c; S. 1
for 10c; Blts. 25 for 25c.

MRS. LEON DOUGLAS (Diener). Salmon pink,
with overlay of flame and scarlet. Very large
flower. L. 2 for 12c, 10 for 50c; M. 10 for 25c.

MRS. OLNEY WITTBECK (Ferris). Large eosine
pink. Tips flecked scarlet. L. 2 for 16c, 10 for
60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c.

MRS. P. W. SISSON (Coleman). Soft cameo pink.
Fine spikes. A real beauty. L. 2 for 12c, 10 for
50c; M. 3 for 10c, 10 for 25c.

MURIEL** (Pfitzer). Light blue, deeper blotch.
Nicely formed flowers of medium size. One of
the older varieties that is still in good demand.
L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

NETHERLAND PRINCE*** (Stevens). Immense
bright salmon. Tall, strong grower, with 6 to 8
large blooms open on a long flower head, which
sometimes is so heavy it will bend the stems, but
does not crook. Real showy and popular variety.
L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c;
S. 3 for 10c, 10 for 25c.

NEW ERA*** (Ellis-Majeski). Eosine pink blended
with LaFrance pink, soft cream throat. Heavily
ruffled, one of the most beautiful varieties ever
produced. (Near new). L. 1 for \$4.00; M. 1 for
\$3.00; S. 1 for \$2.00; Blts. 1 for 25c, 10 for \$2.00.

NINTH SYMPHONY** (Pfitzer). A first class
exhibition variety, color, vivid salmon red with
silky sheen, without any markings. The florets are
very large, wide open, of good lasting substance
and excellently placed. (New). L. 1 for 50c; M.
1 for 30c; S. 1 for 20c; Blts. 5 for 25c.

NOEL L. REEVE (Phillips). A very beautiful, rich
rose scarlet with a contrasting white throat blotch.
The color is clear and with the 10 or more open
flowers makes it a very attractive variety. L. 1 for
15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2
for 10c, 10 for 40c; Blts. 20 for 10c.

NORMANDA (Carpenter). Bittersweet orange
red penciling on yellow. Strong, straight spikes.
A strong grower. L. 2 for 10c, 10 for 50c; M.
10 for 25c.

ODALISQUE (Errey). Large creamy white, some-
times slightly tinted pink with scarlet blotch. Tall,
strong grower, with 7 or more beautiful blooms
open at one time. One of the best blotched
whites. L. 1 for 12c, 10 for \$1.00; M. 2 for 16c,
10 for 60c; S. 2 for 10c, 10 for 40c; Blts. 5 for 15c.

OH BOY*** (Bill). Extra large, brilliant red, self
color, when well grown it's hard to beat. L. 1 for
25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.30.

OLIVE GOODRICH (Goodrich). Very delicate,
blending white and pink to cream throat. L. 2 for
12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10
for 15c.

OLIVE MARIE BROWN (Phelps). Small, decora-
tive, beautiful orange. Just the kind of a flower
that a first class florist should use that any one
with good taste will rave over. L. 1 for 25c;
M. 1 for 15c.

ORANGE PRINCESS (Roozen). Large, brilliant,
orange salmon with 5 or more well expended
flowers open at the time. L. 2 for 16c, 10 for 60c;
M. 2 for 10c, 10 for 40c; S. 3 for 10c, 10 for 25c.

Quality Above All.

ORANGE WONDER (Kemp). Tall, rich, clear orange. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

OUR SELECTION (Ball). Salmon red, flecked deeper shades, often marked with slate. A blotch of cerise bordered cream on lower petals. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

PATRICIA CARTER (Kunderd). A delicate shrimp pink, most beautiful small decorative in this shade we have ever seen. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

PARADISE*** (Pruitt). Large, early apricot, holding six flowers open on a tall, strong spike. (New). L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 10 for 40c; Blts. 15 for 10c.

PAULINE KUNDERD*** (Kunderd). Clear rose pink blending to cream. One of the most beautiful glads there is. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 12c, 10 for 50c; Blts. 10 for 15c.

PAUL GRAMPEL* (Pfitzer). A wonderful bright red color without markings which is impervious to all weather conditions. Tall, well furnished spike with 6 to 7 flowers open at a time. First class stem, healthy grower, and excellent propagator. Without question one of the finest early red varieties. (New). L. 1 for \$3.00; M. 1 for \$2.00; S. 1 for \$1.00; Blts. 1 for 30c.

PAUL PFITZER (Pfitzer). A tall, velvety purple of a deep wine red shade. Most popular variety in this color class. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

PEARL OF CALIFORNIA (Kingsley). Most delightful pure pink, very large number of flowers and buds to the spike. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

PELEGRINA (Pfitzer). Pure dark violet blue, lower petals a trifle darker. Excellent. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 40 for 15c.

PERSIA (N. B. Co.) Medium sized flowers of a very dark maroon. So-called black-red. L. 2 for 12c, 10 for 50c; M. 10 for 25c.

PFITZER'S MASTERPIECE* (Pfitzer). Color, a light salmon pink with an effective cream blotch. The wide open florets are well placed on a long, strong stem and are of heavy substance, opening eight at a time. Good propagator and healthy grower. This excellent all-around, early mid-season variety with an assured future, particularly for exhibition cut flower purposes, is one of the finest glads the world has yet seen. (New). L. 1 for \$4.00; M. 1 for \$3.00; S. 1 for \$2.00; Blts. 1 for 40c.

PFITZER'S TRIUMPH (Pfitzer). Huge, wide open flowers of a salmon-orange red. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

PHYLLIS McQUISTON*** (Stewart). Deep, glowing, shrimp pink, lighter throat, tall spike with 18 to 20 buds, with many open flowers. Exceedingly beautiful. L. 1 for 10c, 10 for 80c; M. 2 for 14c, 10 for 50c; S. 2 for 10c, 10 for 30c; Blts. 25 for 10c.

PICARDY*** (Palmer). Soft, shrimp pink, large and fine. Most outstanding glad in this color. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

POLAR ICE** (Pfitzer). Easily the most outstanding early, pure white of large size. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 25 for 10c.

PRIMATE (Crow). A very tall robust glad. Good yellow and an early bloomer. L. 2 for 12c, 10 for 50c; M. 10 for 30c; S. 10 for 15c; Blts. 30 for 15c.

PRIMROSE PRINCESS (Salbach). Good primrose yellow, very popular. L. 2 for 12c, 10 for 50c; M. 10 for 25c.

PROF. VAN SLOGTEREN (Alkemade). A beautiful, soft flesh pink that is different than any other. The spike is straight, flowers large and well placed. Extra fine. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c.

PURPLE VICTORY** (Gilrey). A very large flower of deep maroon, more near purple than purple glory. Massive plant and spike. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c; S. 4 for 10c, 10 for 20c; Blts. 25 for 15c.

QUEEN OF BREMEN (Zimmer). Fine lavender pink, medium size flowers on long, slender spike. Very early. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

QUEEN HELEN II (Salbach). Color, deep shrimp to apricot orange, prominent yellow blotch. Good placement, wide open florets of good size. Fine substance and excellent habits. L. 2 for 14c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 20c.

RAMESSES (Stevens). Very tall spike, immense flowers of deep maroon. Nicely ruffled. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c.

RED ADMIRAL** (Roozen). Large, clear scarlet with deeper blotch. Strong grower, very attractive. L. 1 for 15c, 10 for \$1.20; M. 2 for 15c, 10 for 70c; S. 2 for 10c, 10 for 40c; Blts. 25 for 20c.

RED FIRE (Kunderd). Rich, pure, bright red, much admired, one that is generally sold out early. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

RED GLORY (Piper). Rich, velvety red. Good substance. L. 2 for 14c, 10 for 60c; M. 10 for 40c.

RED LORY** (Errey). Very large, striking rose red, deeper red blotch, up to 12 flowers open at a time. L. 2 for 14c, 10 for 60c; M. 2 for 10c, 10 for 40c; Blts 50 for 20c.

REDWOOD BEAUTY*** (Piper). Flame red, flecked darker, deep scarlet throat bordered cream, intensely ruffled and fluted. Extra heavy texture. A great novelty. L. 1 for 75c; M. 1 for 50c, 10 for \$4.00; S. 1 for 30c, 10 for \$2.50; Blts. 10 for 50c.

REWI FALLU* (Fallu). A "buster" of a new gladiolus. Simply huge, being large and tall with round, wide-open florets. Ranks in size with the other mammoths from down under. Color, dark red, one of the most sensational of all the new gladiolus. L. 1 for \$3.00; M. 1 for \$1.50; S. 1 for 75c; Blts. 5 for \$1.00.

ROI ALBERT (Lemoine). Coppery salmon, creamy yellow markings in throat. Very beautiful glad in the smoky class. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c; S. 10 for 20c; Blts. 20 for 15c.

ROSEMARIE PFITZER** (Pfitzer). One of the very finest of recent years' introductions. Large, ruffled creamy white, tinted pink, varies somewhat in color according to growing condition, but always beautiful. Eight or more large blooms open at a time when well grown. It's hard to beat. L. 1 for 12c, 10 for \$1.00; M. 2 for 14c, 10 for 60c; S. 2 for 10c, 10 for 40c.

ROYAL GOLD* (Pfitzer). This brimstone colored gladiolus with gold-like throat surpasses any variety in its class. The florets are round, of heavy substance and fine form. A long, strong spike carrying 8 open florets at a time. Strong, healthy grower and early flowering. (New). L. 1 for \$5.00; M. 1 for \$3.00; Blts. 1 for 50c.

ROZAN (Austin). Large flowers of delicate rose pink with creamy throat. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

RUFFLED GOLD (Goodrich). An exceedingly fine ruffled yellow. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c.

Transportation Prepaid.

SALBACH'S ORCHID (Salbach). Colored the same lavender pink as a cattleya orchid, similar in form to Minuet. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

SALMON EMPEROR (Roozen). Color, bright orange salmon, with a very attractive, dark velvet blotch. Seven to eight large, wide open flowers, perfectly placed on tall, strong spikes. Flowers are of great substance and well ruffled. This variety will stand more handling than most of other kinds. L. 1 for 12c, 10 for \$1.00; M. 2 for 15c, 10 for 60c; S. 2 for 10c, 10 for 40c; Blts. 50 for 25c.

SCHUBERT** (Pfitzer). Creamy yellow, with rich scarlet blotch. Unusually attractive. L. 1 for 12c, 10 for \$1.00; M. 2 for 15c, 10 for 60c; Blts. 20 for 15c.

SCHWABEN GIRL** (Pfitzer). Beautiful pure pink without markings. Large, round flowers and early bloomer. L. 2 for 16c, 10 for 70c; M. 2 for 10c, 10 for 40c; Blts. 25 for 15c.

SEESTERN** (Pfitzer). Light salmon pink, orange blotches. Good substance and strong grower. L. 1 for 12c, 10 for \$1.00; M. 2 for 12c, 10 for 50c; S. 10 for 30c; Blts. 20 for 10c.

SEÑORITA (Salbach). A true golden orange, with carmine tongue and penciling. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c.

SHIRLEY TEMPLE*** (Pruitt). A very fine, near new gladiolus. The entire flower is light cream with the throat of deeper cream, beautifully ruffled. Large, wide open blooms with 6 of the 18 florets open at once. Heavy substance. A comer. (Near new). L. 1 for \$3.75; M. 1 for \$2.50; S. 1 for \$1.00; Blts. 1 for 50c, 10 for \$4.00.

SIR CHAS. FERGUSON** (Martin). Clear, deep salmon pink, cerise lines, large flowers on well set spike. Early bloomer. L. 1 for 12c, 10 for \$1.00; M. 2 for 16c, 10 for 60c; S. 2 for 10c, 10 for 40c; Blts. 40 for 25c.

SMILING MAESTRO*** (Christ). One of the foremost of the near new introductions. Deep salmon rose, sometimes flaked darker. Six to eight or more immense blooms open at one time. Very showy. I am sure you will like it. (Near new). L. 1 for 20c, 10 for \$1.60; M. 1 for 12c, 10 for \$1.00; S. 2 for 12c, 10 for 50c; Blts. 10 for 10c.

SNOWDEN (Ball). A large white, with slight purple penciling. Well formed flowers and spikes. L. 3 for 15c; M. 6 for 15c.

SOLVEIG*** (Prestgard). Large, ruffled white, with carmine feather, wide open flowers of heavy texture and fine form, extra fine when well grown. L. 1 for 20c, 10 for \$1.60; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 10 for 15c.

SONATINE (Pfitzer). Light pink, small diffused red blotch. Four or five very large blooms open on a tall, always-straight stem. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 10 for 30c; Blts. 15 for 10c.

SOUTHERN CROSS** (Whiteley). Clear medium red, six or more large, well placed flowers open at a time. Considered by many to be the most heat resistant in this color. L. 2 for 15c, 10 for 60c; M. 10 for 30c; S. 10 for 20c; Blts. 35 for 15c.

STAR OF BETHLEHEM** (Pfitzer). A pure white gladiolus, which in its color class is probably the largest and best variety in existence. Color, snow white with tinge of cream on lower petals, and the enormous florets opening 6 to 8 at a time are well placed and beautiful and carried on very long stems. A sure winner. L. 1 for 20c; M. 1 for 12c; S. 2 for 12c; Blts. 10 for 15c.

You, Too, Will Prefer Anderson's Gladiolus.

SULTAN (Crow). Large, velvety rose-red, nicely ruffled. Many flowers open. L. 2 for 16c, 10 for 60c; M. 2 for 12c, 10 for 50c; S. 3 for 10c, 10 for 30c; Blts. 25 for 20c.

SUNSHINE GIRL (Stevens). Clear, geranium pink with a yellow throat. Seven to eight well placed blooms open. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

SWEETHEART (Prestgard). Lovely medium decorative white with pink edges. Tall, straight and pretty. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c; S. 10 for 20c.

TAIAROA** (Miller). A large, smoky, salmon pink flaked with slate, with rose purple blotch in throat. Six or more large flowers open on a well formed spike. (Near new). L. 1 for 25c; M. 1 for 15c; S. 1 for 10c; Blts. 10 for 15c.

TAKINA** (Burns). This variety has the largest florets of any we have ever seen. It will open about 7 to 8 flowers at a time. Color is a rose-line purple, almost a pure violet red, lightly flecked a darker shade. It is truly a wonderful variety. (Near new). L. 1 for 75c; M. 1 for 40c; S. 1 for 25c; Blts. 20 for 50c.

THOS. A. EDISON*** (Kunderd). One of the most heavily ruffled varieties grown. Very dark velvety red. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 15c, 10 for 60c.

TOA** (Miller). Another large, husky glad from New Zealand, with tall, straight spikes, florets large, of a rosy orange color with a darker blotch. L. 1 for 25c; M. 1 for 15c; S. 1 for 10c; Blts. 10 for 20c.

TOBERSUN (Austin). A tall, deep, rich yellow. Late bloomer. L. 2 for 12c, 10 for 50c; M. 10 for 30c.

TRIUMPHATOR** (Krelage). A magnificent early variety with up to 8 large, well formed flowers of a glowing orange red open at one time. Throat slightly dusted sulphur. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c.

TROUBADOUR** (Pfitzer). Large flower of a clear, deep purple many open. L. 1 for 10c, 10 for 80c; M. 10 for 50c.

TUTANKAI** (Doney). This great New Zealand glad is capable of producing a monstrous spike with large flowers of bittersweet orange, base flecked russet brown with cream blotch. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 10 for 20c.

WAIKANGI** (Doney). Large, light purple with creamy throat, tall, well set spike. L. 2 for 12c, 10 for 50c; M. 10 for 30c.

WASAGA (Palmer). One of the best prim grands. A glowing, clear buff. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c; S. 10 for 15c; Blts. 30 for 10c.

WHERO** (Burns). Rich, glossy, scarlet red, with darker flecks at outer edges. Immense spikes with 8 to 12 wide open florets. Excellent substance. L. 1 for 50c; M. 1 for 30c; S. 1 for 20c.

WHITE ORCHID*** (Bill). Most refined creamy white, nicely frilled edges. Florets resembling an orchid, hence the name. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 20 for 10c.

Our Quality and Service Are Unsurpassed.

WURTEMBERGIA (Pfitzer). Immense fiery scarlet with cream white throat, grows very tall and always straight. Fine either for exhibition, commercial use or for the home garden. L. 2 for 14c, 10 for 60c; M. 3 for 10c, 10 for 30c; S. 10 for 20c.

W. VON GOETHE (Pfitzer). Rich, salmon red, very large, wide open flowers of exhibition type. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 3 for 10c, 10 for 30c.

YELLOW EMPEROR (Ellis). A beautiful shade of soft yellow. Strong grower. L. 1 for 12c, 10 for \$1.00; M. 2 for 14c, 10 for 60c; S. 2 for 10c, 10 for 40c; Blts. 15 for 10c.

YELLOW PERFECTION (Pfitzer). A medium shade of yellow. Every spike straight and well placed. Some growers believe this may be the best commercial and exhibition yellow. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c.

YELLOW ROSE*** (Stevens). A most refined small decorative. Color, clear lemon yellow, opening buds resemble a rose on account of an extra petal to each flower, hence the name. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 15 for 25c.

YVONNE (Krelage). Large, decorative pale pink of unusual fleshy, translucent texture, with a small cerise marking deep in throat. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 30c; S. 10 for 15c.

ZEPHIA** (Gilrey). Large lavender pink to creamy white, lemon and violet throat markings. Very unusual. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c.

ZILLAH** (Douglas). Begonia rose, blended pale rose-pink, velvety burned lake on cream blotch. L. 1 for 50c, 10 for \$4.00; M. 1 for 30c, 10 for \$2.40; S. 1 for 20c, 10 for \$1.60.

GROWERS: ATTENTION

Those of you interested in larger quantities please ask for our F.O.B. List. When customers pay the transportation charges, the prices are naturally much less, and the customer is entitled to what saving there might be.

FIVE GREAT GLADS

That should not be overlooked. Each a leader in its class when quality and value are considered. JOHN S. BACH has no rival in the orange-salmon color; for exhibition with best of commercial possibilities. We have a fair stock—all sizes and bulblets—to offer. SMILING MAESTRO, we believe, is a good one to tie to SOUTHERN CROSS. In a medium red, where is anything better for the price? While MILADY IMOGENE, in a small, pure white decorative, as well as QUEEN OF BREMEN, in a lavender pink, are indispensable florists' varieties.

While we cut down our planting of over one hundred varieties last year, we still have to reduce more drastically as labor conditions in our line are getting more difficult from year to year in this locality. Therefore, more small lots of finer varieties will go into the UNLABELED COLLECTIONS than ever before, which will greatly add to the value, without adding to the price.

Our Satisfied and Enthusiastic Customers Are Many.

WHOLESALE PRICE LIST

"Including Prepaid Delivery Charges"

(Per 100) 25 at 100 rate	Large 1 1/4 up	Medium 3/4-1 1/4	Small 1/4-3/4	Bullets Per M Per Qt.	
BETTY CO-ED .....	.....	\$2.00	\$1.00	\$1.00	.....
BETTY NUTHALL	\$ 2.50	1.50	.80	.....	\$2.00
BLONDE	4.50	2.50	1.50	2.50	6.00
BOB WHITE	4.00	2.20	1.20	2.00	6.50
CARA MIA	2.00	1.40	.80	.75	2.00
CAROLUS CLUSIUS	2.00	1.40	.80	.75	2.00
CHAS. DICKENS	3.00	1.60	.90	1.00	3.50
COMMANDER KOEHL	3.40	2.00	1.20	1.50	3.00
CONSTANCY	3.50	2.40	1.20	1.20	2.80
CORONATION	3.00	2.00	1.10	1.20	3.00
DR. F. E. BENNETT	3.00	2.00	1.00	1.00	.....
DR. MOODY	2.80	1.60	.90	1.00	2.00
ELIZABETH SWARTLEY	2.40	1.30	.80	1.00	2.00
FLAMING SWORD	2.40	1.30	.80	1.00	.....
FRANK M. SHICK	2.40	1.40	.....	.80	2.00
GEORGE ARENDS	3.00	2.00	1.00	1.00	2.50
GLADDIE BOY	3.50	2.50	.....	.....	.....
GLORIANA	2.60	1.60	.....	.....	.....
GOLD EAGLE	2.20	1.20	.....	.60	1.00
GOLDEN DREAM .....	.....	1.30	.....	.60	1.00
JOHN S. BACH	12.00	8.00	5.00	8.00	.....

Quality Above All.

WHOLESALE PRICES - PREPAID

(Continued)

(Per 100) 25 at 100 rate	Large 1 1/4 up	Medium 3/4-1 1/4	Small 1/4-3/4	Bulblets Per M	Per Qt.
KING GEORGE	3.00	2.00	1.00	1.50	.....
LOYALTY	3.50	2.20	.....	1.00	3.00
LUCIFER	4.50	3.00	1.50	1.50	5.00
MAID OF ORLEANS.....	3.60	2.20	1.10	1.80	5.00
MAMMOTH WHITE	3.60	2.20	1.10	1.50	4.00
MARGARET FULTON	3 20	2.00	1.10	1.00	.....
MILADY IMOGENE	3.20	2.00	1.10	1.00	3.00
MURIEL	3.40	2.30	.....	1.00	.....
OLIVE GOODRICH	3.00	2.00	1.00	1.00	.....
ORANGE PRINCESS	5.00	3.50	2.00	1.00	.....
PHYLLIS McQUISTON	6.50	5.00	3.00	2.00	.....
PICARDY	3.00	2.00	1.00	.....	1.25
PROF. VAN SLOGTEREN	3.20	2.20	1.20	1.00	.....
QUEEN OF BREMEN	2.60	1.60	.80	.....	1.50
ROZAN	2.80	1.80	.....	.....	.....
SEESTERN	5.00	3.00	.....	2.00	.....
SENORITA	3.00	2.00	.....	.....	1.50
SMILING MAESTRO	10.60	7.40	4.20	8.00	.....
SOUTHERN CROSS	4.00	2.80	1.40	1.00	3.00
SUNSHINE GIRL	3.00	2.00	1.20	.80	1.50
WAIRANGI	5.00	3.00	.....	2.00	.....
WHITE ORCHID	5.00	3.00	1.60	2.00	6.00
YVONNE	2.80	1.80	1.00	.....	.....

You, Too, Will Prefer Anderson's Gladiolus.

SPECIAL COLLECTION OFFERS

These collections are made up of a good assortment of varieties with a wide range of colors, calculated to aid the busy customer that cannot afford to take the time to make the selection from the list to advantage, both as to economy as well as the choice of most satisfactory varieties for the price.

These collections should be ordered by the number only and as many collections as you wish. These amounts can be counted for discount, same as from regular listings.

COLLECTION NO. 100—CORRECTLY LABELED

2 L. BLUE ADMIRAL	2 L. LA FIESTA
2 L. BRIGHTSIDE	2 L. LIGHTHOUSE
2 L. CHAS. LINDBERG	2 L. MAID OF ORLEANS
2 L. GLADNESS	2 L. NETHERLAND PRINCE
2 L. GYPSY GIRL	2 L. OH BOY
2 L. JAN VAN WERTH	2 L. YELLOW EMPEROR

\$4.58 VALUE FOR \$3.68—PREPAID

COLLECTION NO. 101—CORRECTLY LABELED

2 L. JOHN S. BACH	2 L. RED ADMIRAL
2 L. LAVINIA	2 L. ROSEMARIE PFITZER
2 L. MAORILAND	2 L. SALMON EMPEROR
2 L. MRS. G. WADE	2 L. SIR CHAS. FERGUSON
2 L. ORANGE PRINCESS	2 L. SMILING MAESTRO
2 L. PARADISE	2 L. STAR OF BETHLEHEM

\$4.30 VALUE FOR \$3.57—PREPAID

COLLECTION NO. 102—CORRECTLY LABELED

2 L. ALBATROSS	2 L. EUREKA
2 L. ALICE	2 L. GLADDIE BOY
2 L. BLONDE	2 L. KING GEORGE
2 L. BLUE DANUBE	2 L. LOYALTY
2 L. BOB WHITE	2 L. LUCIFER
2 L. CHARMEUSE	2 L. NOEL L. REEVE

\$2.47 VALUE FOR \$1.98—PREPAID

COLLECTION NO. 103—CORRECTLY LABELED

2 L. AIDA	2 L. FLAMING SWORD
2 L. BERTY SNOW	2 L. GEORGE ARENDS
2 L. CARA MIA	2 L. GOLDEN DREAM
2 L. CAROLUS CLUSIUS	2 L. MAMMOTH WHITE
2 L. CHAS. DICKENS	2 L. PICARDY
2 L. ELIZABETH SWARTLEY	2 L. SOUTHERN CROSS

\$1.41 VALUE FOR \$1.16—PREPAID

SPECIAL COLLECTIONS

For the many "Home Gardeners" that want a lot of nice flowers and don't care particularly about the name of each variety, we will make up well-balanced collections of all named varieties to include all the principal colors and shades of such kinds as we would want to grow ourselves for our own enjoyment. BUT THEY ARE NOT LABELED as to varieties, which enables us to make a substantial saving in labor and materials. This saving we pass on to our customers. The phenomenal increase in our sales from year to year of these UNLABELED COLLECTIONS proves our customers' appreciation of super-values. For a longer blooming season, we would recommend the planting of both large and medium bulbs.

No. 1—Unlabeled Collection:

100 large bulbs, 1 1/4 inches and up, in all the principal colors and shades.

100 for.....\$3.00 50 for.....\$1.75 25 for.....\$1.00

No. 2—Same collection as above in medium size bulbs, 3/4 to 1 1/4-inch:

100 for.....\$2.00 50 for.....\$1.25 25 for.....\$0.75

No. 3—Unlabeled—Special Collection:

This collection will contain more of the newer varieties and includes all most desirable colors and shades. A wonderful collection at a moderate price.

100 large bulbs for \$5.00 50 bulbs for \$2.75 25 bulbs for \$1.50

No. 4—Same as above, medium size bulbs:

100 for.....\$2.75 50 for.....\$1.50 25 for.....\$0.80

No. 5—Unlabeled Collection De Luxe:

This collection contains still a larger percentage of the newer and finer varieties, including many exhibition types, and of imported varieties. Many pleasant surprises can be expected from this collection at blooming time. Matchless value for the money. Would cost much more than double if labeled.

100 large bulbs for \$10.00 50 bulbs for \$5.50 25 bulbs for \$3.00

No. 6—100 medium size bulbs as above for \$6.00; 50 medium bulbs for \$3.50.

These collections are subject to same discount as all other listings in this catalogue.

Shipping Charges Prepaid.

PEONIES

We have quite a large planting of Peonies coming three years old that will be ready to divide next September, consisting of the very choicest of the newer and near new varieties and a number of the finest of recent introductions that are very rare. Any one interested in getting a start with this beautiful flower in the most outstanding varieties, make a note of it on your order or send us a card for list of offerings. It will be to our mutual advantage. List will be out in August.



From

A. J. ANDERSON

WHITE BEAR LAKE,

MINNESOTA

Gladiolus Grower

ORDER BLANK

A. J. Anderson, White Bear Lake, Minn. U.S.A.
GLADIOLUS GROWER

Send to _____ Date _____
(Ladies please write Miss or Mrs.)

Postoffice State

St. and No., R.F.D. County

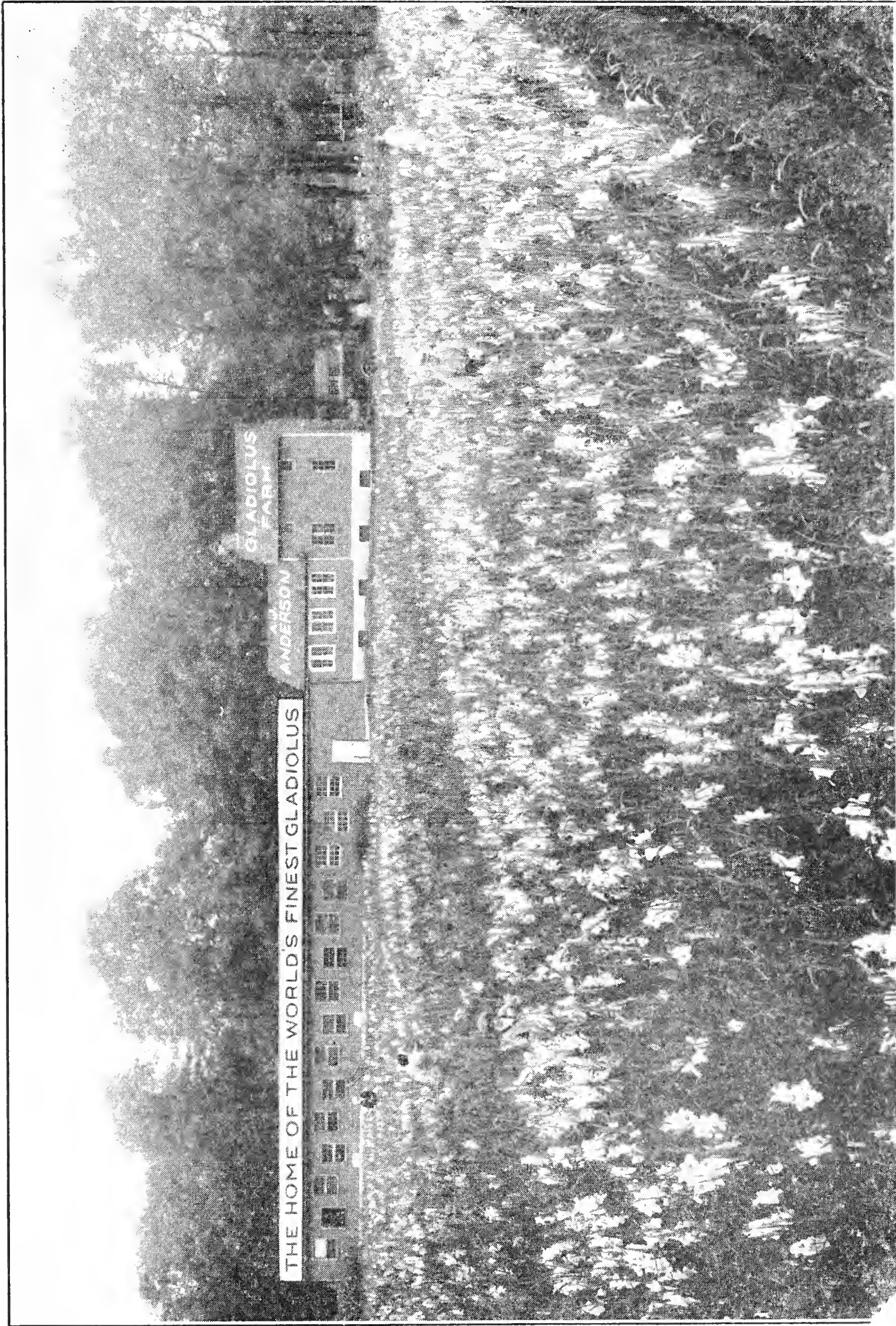
Express OfficeShip when.....

Amount enclosed—Bank Draft, Check, Money Order.....

Please write name and address plainly, and fill in all blanks carefully, attach price to each article and add up accurately. If sold out of a certain size ordered, can I fill this order with the next available size of the same variety?..... Please insert yes or no to save correspondence. For any part of an order I am unable to fill, your money will be promptly refunded, unless advised to substitute a similar or better kind for the price.

[illegible]

(Continue order on other side)



Above is a picture of our drying shed and our cleaning and packing room,
with one of our two bulb storage basements under buildings.

MINNESOTA GLADIOLUS SOCIETY (a fast growing organization) invites you to become a member. The cost is \$1.00 per year and worth more to any Glad lover. Send your remittance to: A. J. Mandehr, 1134 Palace St., St. Paul, Minn. Or if you wish you may include the \$1.00 with your bulb order and I will forward it for you.

FREE MEMBERSHIP OFFER in the Minnesota Gladiolus Society in place of discounts offered elsewhere with an order for \$10.00 or more (for new members only). You will get full value in bulbs for your money. We want more new members, your gain.

Cordially yours,

A. J. ANDERSON

White Bear Lake,

Minnesota